## UTICA INDUSTRIAL DEVELOPMENT AGENCY COST/BENEFIT ANALYSIS

## Required by §859-a(3) of the New York General Municipal Law

## TO BE ATTACHED TO AND MADE PART OF APPLICATION TO THE AGENCY

| Name of Applicant              |                                       |
|--------------------------------|---------------------------------------|
|                                |                                       |
| Address of Project:            |                                       |
| Description of Project:        |                                       |
|                                | · · · · · · · · · · · · · · · · · · · |
|                                |                                       |
|                                |                                       |
|                                | <del> </del>                          |
|                                |                                       |
|                                |                                       |
| Name of all Sublessees or Othe | er Occupants of Facility:             |
|                                | ·····                                 |
| Principals or Parent Company   | of Applicant:                         |
|                                | · · · · · · · · · · · · · · · · · · · |
| Principals of any Sublessee or | Occupant:                             |
|                                |                                       |
|                                |                                       |
| Product/Services of Applicant: |                                       |
|                                |                                       |
| Estimated Completion Date of F | Project:                              |
|                                |                                       |
| Type of Financing/Structure:   | Tax-Exempt Financing                  |
|                                | Taxable Financing                     |
|                                | Lease/Leaseback, Sale/Leaseback       |
|                                | Other                                 |
|                                |                                       |
| Explain:                       |                                       |

| Types of Benefits  | Tax-Exempt Bonds   |  |  |  |  |
|--|--|--|--|--|--|
| Expected to Receive:   | Sales Tax Until Completion Date  |  |  |  |  |
|  | <ul><li>Mortgage Tax Abatement</li><li>Real Property Tax Abatement</li></ul> |  |  |  |  |
|  |  |  |  |  |  |
| Project Costs - Capital Investment   |  |  |  |  |  |
| Land Existing Building Rehab of Existing Building Construction of New Building Addition or Expansion Engineering and Architectural Fees Equipment (detail below) Legal Fees Bank, Bond, Transaction, Company, Credit Provider, Trustee Finance Charges | \$<br>\$   | Cost per Sq Ft \$<br>Cost per Sq Ft \$ |  |  |  |
| Title Insurance, Environmental<br>Review, Bank Commitment Fee,<br>Appraisals, etc.   | \$   |  |  |  |  |
| TOTAL COST OF PROJECT  | \$   |  |  |  |  |
| Type of Equipment to be Purchased  |  |  |  |  |  |
|  |  |  |  |  |  |
| Grants or Loans expected to be received  | d (by who and amount)  |  |  |  |  |
|  | \$<br>\$<br>\$   |  |  |  |  |
| Company Information  |  |  |  |  |  |
|  |  |  |  |  |  |
| Existing Jobs  |  |  |  |  |  |
| Created Jobs (by year 3)   |  |  |  |  |  |
| Retained Jobs  |  |  |  |  |  |

## **BENEFITS**

| Taxable Goo   | ds and Servi | ices         |              |                 |       |            | State/ Local                          |  |  |
|---|--------------|--------------|--------------|-----------------|-------|------------|---------------------------------------|--|--|
|   |              | Spending     | Wages        | Expenditur      | es    | Sales Tax  | Sales Tax                             |  |  |
| Direct Jobs   |              | Rate         |              |                 |       | Rate       | Revenues                              |  |  |
|   | Created      | 36.0% x      |              | _ =             | _ x   | 8.75% =    | =                                     |  |  |
|   | Existing     | 36.0% x _    |              | _ =             | _ x   | 8.75% =    |                                       |  |  |
| Indirect Jobs   |              |              |              |                 |       |            |                                       |  |  |
|   | Created      | 36.0% x_     |              | =               | _ x   | 8.75% =    | =                                     |  |  |
|   | Existing     | 36.0% x _    |              | =               | _ x   | 8.75% =    | :                                     |  |  |
|   | Construction | n 36.0% x_   |              | =               | _ x   | 8.75% =    |                                       |  |  |
| (see below)   | Totals       | _            |              |                 |       |            |                                       |  |  |
|   |              |              |              |                 |       | rs =       |                                       |  |  |
| Real Prope  | rty Taxes    |              |              |                 |       |            |                                       |  |  |
| Local (3 year) real property tax benefit (assuming% of jobs existing and created own a residence with an average assessment of \$ and the remainder of jobs existing and created pay real property taxes through rent based on an average assessment per apartment of |              |              |              |                 |       |            |                                       |  |  |
| \$  |              |              |              | Current tax ra  | ate : | = 67.25 pe | er \$1000 of AV                       |  |  |
| Real Proper   | ty Taxes Pai | d            |              | \$              |       |            | <del></del>                           |  |  |
|   | 3 Yr Comp    | arative Ben  | <u>efits</u> | \$              |       |            |                                       |  |  |
| COSTS   |              |              |              |                 |       |            |                                       |  |  |
| Real Proper   | ty Taxes Aba | ated on Impr | ovements onl | y (3-year perio | d) \$ | S          | <del></del>                           |  |  |
| Mortgage Ta   | ax Abated    |              |              |                 | \$    | S          |                                       |  |  |
| Estimated Sales Tax Abated During Construction Period \$  |              |              |              |                 |       |            | · · · · · · · · · · · · · · · · · · · |  |  |
|   | 3 Yr Comp    | arative Cos  | <u>ts</u>    | \$              |       |            | _                                     |  |  |

Calculation of Construction Jobs: Total project hard construction costs x .45 = Total Labor Costs / Construction term (in months) = Labor costs per month / \$3,750 (approx. average construction salary of \$45,000 per year / 12 months) = Number of construction employees. Use the Total Labor Costs as Construction Wages above.